



Martha Crawford has been the Sikorsky Small Business Liaison Officer (SBLO)/Supplier Diversity Manager since August 2014. In this role she is responsible for managing and administering all aspects of the Comprehensive Small Business Subcontracting Plan, which is a DoD program established to assist in providing increased subcontracting opportunities for small businesses (SBs) which encompasses all types of SB categories, i.e. Small Disadvantaged SBs, Woman Owned SBs, etc. She regularly provides and/or coordinates high level assistance to SBs regarding Sikorsky/Lockheed Martin subcontracting, quality requirements, payment terms and assistance with understanding and complying with contractual requirements. A critical component of her current role is regular participation in a variety of outreach events that provide SBs with opportunities to introduce their products and/or services as potential subcontractors to Sikorsky/Lockheed Martin.

Prior to returning to Sikorsky, Martha spent more than seven years at Pitney Bowes as a Strategic Sourcing Manager. At Pitney Bowes, her ongoing responsibilities included supporting the Supplier Diversity manager with proposal responses and at various outreach events. Prior to that, she spent over 15 years in various Procurement roles, in academe as well as private industry. Martha graduated from Mount Holyoke College with a Bachelor of Arts degree.