



Kimberly Quintana is an inside/outside sales executive and who's responsibilities are receiving incoming calls and requests for supplies needed for Quintana's customers to run their businesses and facilities effectively. As an outside sales executive, Kimberly's responsibilities is to visit her customers, when able, to evaluate all of their inventory and come up with a strategic plan to offer her customers an overall costs savings if it makes sense to the customer.

Kimberly's other responsibilities are to gain product knowledge enabling her to offer her customers alternate product options or best product options that best suit her customer's needs. Kimberly also stays on top of warehouse stock and communicates with the warehouse daily to make sure her customers product is being shipped out or delivered on time.

Kimberly makes a diligent effort to stay in communication with her customers as to make sure that her customers are aware that Quintana Supply is able to source out most requested items that go above an beyond their typical needs for safety supplies, janitorial supplies, cleanroom and lab supplies or packaging supplies.

Kimberly Quintana – Quintana Supply 8 Puzzle Lane, Newton, NH 03858 800-499-1000

www.quintanasupply.com