

Greg Smith
President & CEO, Connecticut Lottery Corporation

Greg Smith was named the President and CEO of the Connecticut Lottery Corporation in July 2018, after having served as the executive director at the Illinois Lottery from 2016 – 2018 and at the Vermont Lottery Commission from 2012 – 2016. Smith brings his years of experience in both the private and public sectors to the CT Lottery, and has served on two national lottery boards.

Smith has overseen one of the most successful and prosperous periods in CT Lottery history. In his first year at the helm, the Corporation reported the best general fund transfers and sales in its history, with \$370 million in revenue to the state's General Fund – more than \$1 million per day in fiscal year 2019 (July 2018 – June 2019) – and \$1.333 billion in total sales. Those strong sales and general fund transfers represent the best results ever in the Lottery's history. Since then, the CT Lottery has held steady, even in the face of a global pandemic, returning \$348 million to the Connecticut general fund and registering \$1.3 billion in sales in FY20 – the second-best ever year for the Corporation.

Smith was named the Director of the Illinois Lottery in 2016, due in large part to his success at the Vermont Lottery Commission. As Acting Director of the Illinois Lottery, he led a management and technology transition, while restructuring Illinois' privatized \$2.8 billion lottery system. He also served on the national board of the Mega Millions Group.

During his four years at the Vermont Lottery, Smith's leadership led to a more than 20% sales and profit growth. While at the Vermont Lottery, he served on the finance and executive committee of the Multi-State Lottery Association board, through a challenging leadership transition.

In addition to lottery experience, Smith possesses extensive private sector experience in the hospitality industry including work in the hotel business and as Director of Operations for the Vermont Country Store where he had responsibility for approximately 250 employees.

Smith is a graduate of Purdue University with a degree in Hotel and Restaurant Management. He has also held a license in Virginia as a Certified Public Accountant.