Quincy Miller of Eastern Bank to Keynote GNEMSDC Business Opportunity Conference & Expo on September 27, 2017
Quincy Miller
President, Vice Chairman of Eastern Bank

GNEMSDC is pleased to announce that Quincy Miller will deliver the keynote luncheon address at our Business Opportunity Conference & Expo on Wednesday, September 27 at Gillette Stadium's Putnam Club.

Quincy Miller is President and Vice Chairman of Eastern Bank, the largest and oldest mutual bank in the United States, with $10 billion in assets and over 120 locations serving communities in eastern Massachusetts and southern and coastal New Hampshire. He is directly responsible for driving the overall strategic direction of Eastern, which has served its customers, colleagues and communities for nearly 200 years.

Quincy is the former President of Citizens Bank, Massachusetts, and President of Business Banking for Citizens, where he oversaw more than 650 sales and operations colleagues with responsibility for clients up to $25 million in annual sales. He also oversaw the management of all credit underwriting and operations.

The foundation of his career is rooted in consumer banking - upon graduating college, he served as an assistant branch manager at M&T Bank. Over the years, his responsibilities increased and he ultimately led thousands of colleagues in Pennsylvania, Ohio and Massachusetts.

Quincy has a passion for supporting the communities where he lives and works. He is the immediate past Board Chair of the Urban League of Eastern Massachusetts and serves on the Board of Directors for The Greater Boston Food Bank, Bottom Line, Zoo New England and Board of Overseers for the Greater Boston YMCA.

The Central Penn Business Journal (2002); Crain's Cleveland Business (2008); and Boston Business Journal (2012) all recognized Quincy as a "40 under 40" honoree. In 2015, he was recognized as "16 to watch in 2016" by the Boston Business Journal.
Quincy is a graduate of Lafayette College, where he earned a B.A. in Economics and Business, and of the Consumer Bankers Association's Graduate School of Retail Bank Management. Quincy serves on Lafayette's Trustee Financial Policy Committee and its McDonogh Network Diversity Committee.

Quincy and his wife, Jenna, have two children and live in Milton, Mass.

To register or sponsor the GNEMSDC Business Conference & Expo, email events@gnemsdc.org or call 617-578-8900, ext. 314.

GNEMSDC Stories This Week

GNEMSDC and Bank of America Supplier Diversity Presents: The Small Business Institute
Thank you to Bank of America (BOA) for hosting and providing instruction on marketing through The Small Business Institute this past Tuesday at the BOA Branch in Roxbury MA's historic Dudley Square. The Council also wants to extend thanks to all of the MBEs that attended.

The Federal Reserve Bank of Boston, Office of Diversity & Inclusion, in partnership with the Center for Women & Enterprise (CWE), Greater New England Minority Supplier Development Council (GNEMSDC), and the Operational Services Division (OSD) Supplier Diversity Office of Massachusetts are hosting our 3rd annual business opportunity fair, Engage and Connect.
Engage and Connect provides access to supplier diversity/procurement professionals from organizations interested in discussing contracting opportunities with for-profit minority and women-owned businesses.

Click here to view complete flyer.

If you have any questions, please email: events@gnemsdc.org

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**Accelerated Growth Opportunity With Eastern Bank: Business Equity Initiative**

Eastern Bank is launching its recruitment phase of the Business Equity Initiative (BEI). The BEI was developed to help accelerate the growth of local enterprises of color and to directly impact the increase of job opportunities and wealth creation in our neighborhoods. BEI is initially focusing on Black and Latino businesses because that is where the wealth disparity is greatest.

Critical to the success of BEI is to make sure all of the qualified Black and Latino owned businesses in Eastern Massachusetts are aware of this unique opportunity. We are relying heavily on our partners to be our "advance team" as your knowledge of minority businesses in the area is essential in identifying high potential businesses for BEI.

Businesses that apply after May 5th will be considered for acceptance for our next quarterly admission in September.

Click here to look at the Business Equity Initiative's new website.

GNEMSDC greatly encourages any interested MBEs to apply for this opportunity! To view complete flyer for BEI click here.
Registration Open: Offering Rolling Registration!
MassDOT's Capacity Development Training Program

MassDOT and GNEMSDC are offering a Capacity Development Program to address the needs of Disadvantaged Business Enterprises (DBEs) engaged in the highway construction-related work. The program is designed to increase the growth and development of DBE firms engaged in highway construction.

Benefits include access to key MassDOT staff and to a network of local primes seeking subcontractors; a certificate of completion positioning you for a possible contract with Mass DOT; and the potential to be selected for a financial reimbursement award for costs of technical certification and professional software acquisition.

Program Commitment: Participation in one (or more) three-hour Business Development Training Session (via WebEx). For details, click here.

There is still time to register! To register, contact Marisol Herrera: mherrera@gnemsdc.org or 203-288-9744, ext. 131.

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CVS Health Executive Learning Series for Diverse Suppliers

The purpose of this training series is to educate and develop personal and professional relationships within the diverse supplier and partnership environment. Business owners and executives will be able to learn and educate themselves on the values and competencies held by CVS Health. We believe this training will give business executives the knowledge, skills and abilities to flourish within their industry. We are requesting submissions from diverse suppliers who are looking for an opportunity to showcase their company and who wish to develop a relationship with a Fortune company.

To learn more, click the website here
To view flyer, click here
To view press release, click here
MassPort Diversity Business Summit

Prime Contractors, Subcontractors, Design Consultants, Goods & Services, Food/Beverage/Retail Vendors, Minority, Women, Disadvantaged, Small and Diverse Supplier Owned Firms are encouraged to attend the MassPort Diversity Business Summit!

**When:** Tuesday, May 23, 2017 9:00 AM-3:00 PM  
**Where:** Seaport Boston Hotel

[Click Here to RSVP]  
[Click Here for flyer and programming]

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GNEMSDC Business Updates

- **Certification**

**Message from Certification Department:** *Hello Commonwealth SDO Vendor MBEs Welcome to the GNEMSDC's Weekly Newsletter! Looking forward to welcoming you as a CERTIFIED GNEMSDC MBE*

Please email or call Denise to accelerate your application and discuss growth opportunities with GNE Certification!  
203 288 9744, ext. 111 [dmlamb@gnemsdc.org](mailto:dmlamb@gnemsdc.org)

Certification Committee now meets on the Second Thursday of EVERY month to review Applications for Certification and Re-Certification Applications.

Do you know of an Uncertified MBE? Let us know!

**Now Offering Cross-Certification with the Commonwealth of MA**
Businesses certified by the Greater New England Minority Supplier Development Council ("GNEMSDC") will no longer need to submit a separate application to be considered for a Commonwealth of Massachusetts MBE certification. If your business is interested in receiving a cross-certification from GNEMSDC and the Commonwealth of Massachusetts, you may authorize GNEMSDC to apply for a Commonwealth of Massachusetts MBE certification on your behalf.

Benefits of cross-certification - saving you time and effort:

- Only one application form to complete.
- With your authorization, GNEMSDC will submit your MBE application materials to the Commonwealth of Massachusetts.
- To learn more about the benefits and process of cross-certification Click Here

Please contact Denise Massingale-Lamb, GNEMSDC Director of MBE Services at (203)288-9744, ext 111 or dmlamb@gnemsdc.org

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**MMCA Bidding Opportunities**

**Invitation for Proposal**

*** Due: Tuesday, May 23, 2017 @ 5:00pm ***
**Project:** Town Hall & Public Safety Buildings  
**Location:** Plainville, Ma.  
**Architect:** Kaestle Boos Associates, Inc.

**To login for the above project:**  
**Go to:** ctaconstruction.com  
Lower Right Hand Corner click on ftp site  
**User name:** plainville  
**Password:** plainville

[Click Here To Download the Bid Form]

Bids due to CTA Construction: Tuesday, May 23, 2017 end of day.  
Please e-mail bids to estimating@ctaconstruction.com

**Residence Inn by Marriott Melnea Hotel M/WBE Business Opportunity:**

Cranshaw is currently looking for locally-based and M/W/VBE contractors, suppliers, and service providers across various trades. For more information, please email: Lonnie H. Daniels at lhdanielsassoc@gmail.com or Jeff Fishbone at jfishbone@cranshaw.com

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**GNEMSDC Business Profiles: What's your story?**

Are you a GNEMSDC certified business with a success story to tell? Please send us a short paragraph with details and you could be featured in an upcoming issue of the GNEMSDC newsletter! Email us at kchunn@gnemsdc.org. Thank you!

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**Save the Date! 2017 Supplier Diversity Golf Classic**  
**Friday, July 28**
The GNEMSDC Supplier Diversity Golf Classic is a unique opportunity to build new and lasting business relationships with colleagues, suppliers, corporate executives, supplier diversity and procurement professionals. In addition to relationship building, a portion of the proceeds from the Classic will be used to provide scholarships for Minority Business Enterprise (MBE) executives to attend advanced education training programs.

The 2017 Supplier Diversity Classic will be at the Stow Acres Country Club in Stow, Massachusetts. Stow Acres hosted the first African American national tournament in 1926. At the time, Stow Acres was one of the only platforms where talented, Black golfers had a space to exercise their skill and come together in harmony and strength, despite the pressure of segregated America.

For more information on the relationship between golf and Black history please [click here](#).

**Date:** Friday, July 28  
**Location:** Stow Acres Country Club, 58 Randall Road, Stow, MA 01775  
**RSVP:** Details coming soon!

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**Save the Date! GNEMSDC Business Opportunity Conference and Expo  
Wednesday, September 27**
Save the Date for our annual Greater New England Minority Supplier Development Council Business Opportunity Conference & Expo!

**When:** Wednesday, September 27, 2017  
**Where:** Gillette Stadium Putnam Club, One Patriot Place, Foxborough, MA 02035

Please stay tuned for details.

For ticket and sponsorship information, email events@gnemsdc.org

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**Save The Date - Upcoming Events in 2017**

The following events are available and designed specifically for MBEs to learn about procurement opportunities and other information that benefit business growth:

- **May 16:** Federal Reserve Bank of Boston, Engage and Connect, 600 Atlantic Avenue (Boston, MA)  
  (9:00am - 10:00am: Workshops, 10:00am - 2:00pm: Business Opportunity Fair)

- **July 28:** GNEMSDC Supplier Diversity Golf Classic, 9am - 3pm, Stow Acres Country Club (Stow, MA)

- **October 11:** Corporate Roundtable, 3:00pm -5:00pm, 500 Exchange Street, Providence, RI 02309 Hosted by Blue Cross Blue Shield RI (Registration details coming soon!)
For some of our key events, click here

Save The Date for GNEMSDC Targeted Matchmaking Sessions

We are currently in the process of planning our 2017 GNEMSDC Targeted Matchmaking Sessions for our Corporate & MBE members. These half-day matchmaking sessions will offer your company the opportunity to participate in 1:1 matchmaking with our certified MBEs. We will be sending out more detailed information in the next few weeks, but in the meantime, please save the date for the sessions below. If you are interested in hosting the event at your office or sponsoring the event, please reach out for more details!

Wednesday, June 14 - Healthcare / Pharma (GNEMSDC Boston Office) RSVP Link

Participating Organizations:
- Blue Cross Blue Shield of Massachusetts
- Harvard Pilgrim Health Care
- Partners HealthCare System
- Trinity Health - New England
- Tufts Health Plan

Wednesday, July 19 - Higher Education (Harvard University, 1033 Massachusetts Avenue, Cambridge, MA)

Wednesday, September 13 - Financial Services (Bridgeport, CT)

Wednesday, October 18 - Defense (Bridgeport, CT)

Wednesday, December 13 - Construction (Federal Reserve Bank of Boston, 600 Atlantic Avenue, Boston, MA)

Invitations to Bid and Job Opportunities

- Open Job Position at Banneker: Click here to view job description.
- Open Job Position at Environmental Integrity: Click here to view job description.
- MMCA City of Boston Department of Neighborhood Bid Opportunity
- MMCA Parks and Recreation Bid Opportunity
- Operational Services Division State of MA, Municipals and Quasis.
- DCAMM Procurement Opportunities.
- Greenwich Public Schools Public Bids and RFPs.
- City of Boston current bidding opportunities: https://www.cityofboston.gov/purchasing/pdfs/1.pdf

FYIs from our Partners
• Massachusetts Black and Latino Legislative Caucus: Communities of Color Summary Report and Agenda
• Massachusetts Black and Latino Legislative Caucus: Press Release for Communities of Color Summary Report
• GNEMSDC 2017 42 Anniversary Awards Luncheon - password "2017"
• GNEMSDC 2016 Forum For Accelerated Growth Strategies at Fenway Park - password "FORUM"
• GNEMSDC 2016 Business Opportunity Expo and Conference Program Book
• GNEMSDC 2016 Business Opportunity Expo and Conference/Golf Classic Photos - password "MOHEGAN"
• GNEMSDC 2016 Awards Gala Photos - password “GALA”

Join The Conversation: Follow Us On Social Media

Have you heard from the GNEMSDC on LinkedIn, Facebook or Twitter lately? Stay up to date on the latest news from the Council, join the conversation, share your success stories and events by following us on LinkedIn, Facebook and Twitter.

Connect With Us On LinkedIn

Join our growing network on LinkedIn! Follow our page to hear the latest from GNEMSDC and to learn about news relevant to your business.

Click Here to follow the GNEMSDC LinkedIn Page

Like Us On Facebook

Facebook is another great place to learn about upcoming events and opportunities. Feel free to share your upcoming events and your success stories on our Facebook page. Encourage your friends and colleagues to like and share with us as well!

Click Here to visit the GNEMSDC Facebook page
Follow Us On Twitter

Stay up to date with the latest news affecting your business. Join the larger conversation by following our Twitter account. Learn more about upcoming events, and GNEMSDC's unique insights to business developments in the news.

Click Here to follow us on Twitter