Dear Jennifer,

The mission of the Greater New England Minority Supplier Development Council is to significantly increase business relationships between our corporate members and our certified MBEs. We believe that minority business development is a key component of reducing poverty, unemployment, increasing wealth, and integrating American society. You are receiving this email in order to keep you abreast of developments with the Greater New England Minority Supplier Development Council, Supplier Diversity Issues and Minority Business Development. If you like what you read please share internally and externally.

Upcoming Events

There are several events coming up on our calendar that are designed specifically for MBEs to learn about corporate opportunities. We know how busy everyone’s schedule is, but these are events often hosted by our corporate members with the expressed purpose of finding out more about you and your business with the ultimate aim, to make you a valuable supplier to their companies. Here are some events you should consider:

- **March 18, 2015** - Keolis Supplier Diversity Outreach, 8:30 AM - 11:30 AM, Reggie Lewis Track and Athletic Center, at Roxbury Community College, 1350 Tremont Street, Boston, MA; [Register Here](#)
- **March 23, 2015** - Senator Warren's Second Annual Matchmaker, 8:00 am - 12:00 noon, Sheraton Framingham Hotel & Conference Center, 1657 Worcester Rd, Framingham, MA; [Click here](#) for more information and to RSVP
- **March 23, 2015** - Boston Means Business, 5:30 PM to 9:30 PM at the Boston Convention and Exposition Center (Dr. Fred is a speaker on the program where he will deliver a talk entitled "The Destruction and Resurrection of Black Businesses".)
- **March 25, 2015** - 5th Annual MBE Capital Summit at the Federal Reserve Bank of Boston
- **April 7-9, 2015** - Farm to Institution Summit, UMass Amherst, Amherst, MA; [click here](#) for more information and to RSVP
- **April 10, 2015** - Eds, Meds, and Pharma Supplier Diversity Conference at Boston Convention and Exhibition Center, [RSVP](#)
- **April 11, 2015** -- GNEMSDC 40th Anniversary Awards Gala, Boston Convention and Exhibition Center
- **April 28, 2015** - ISM-CT Forum, location - Anthony's Ocean View, New Haven, CT. We have 20 free tickets for any certified MBE interested in attending this event. The Institute for Supply Management is the premier organization for procurement professionals nationwide. It is a very good organization for MBEs to be connected to. The tickets we have for the event are donated by United Rentals. Thank you Jamie Crump. If you are interested contact Jennifer Little-Greer. Strong preferences will be given to MBEs attending the GNEMSDC Gala!
- **May 6, 2015** - St. Francis Hospital Supplier Diversity Day at Manelelys Banquet and Catering, 65 Rye Street, South Windsor, CT. For more information contact Tatiana Paredes at [tparedes@stfranciscare.org](mailto:tparedes@stfranciscare.org).
- **July 13, 2015** - GNEMSDC Supplier Diversity Golf Classic, Lake of Isles at Foxwoods
- **September 24-25, 2015**- GNEMSDC Trade Expo at Foxwoods
Registration for the GNEMSDC 40th Annual Awards Gala!

BUY a GALA TICKET and Get "EDs, MEDs and PHARMA" Conference Ticket for FREE!!

Learn more at [gala.gnemsdc.org](http://gala.gnemsdc.org)
(Purchase tickets by March 15th and save $75 per ticket.)
Promo Code: 40GNE
MBE to MBE Empowerment
Arvin Chaudhary, Nadicent Technologies, LLC
Ted Hsu, Horizon Services Company
Ramesh Wadhwani, SAI Systems International, Inc.

Buyer of the Year
Greg Zifcak - DTZ
Ninos Hanna - Federal Reserve Bank of Boston
Jack Lemley - UTRC
Janice Beckner - Connecticut Lottery Corporation
Panos Lapatas - United Rentals
Al Tawrel - Eversource Energy

Advocate of the Year
Bob Pilney - The Hartford
Carole Sears - Federal Reserve Bank of Boston
Jay Sheldon Wesley - Pitney Bowes, Inc.
Carla Hunter-Ramsey - National Grid
Alton Moss - Pratt and Whitney
Francisco Vasquez - Eversource
Joan Davidson - UTC Aerospace Systems
David Walsh - St. Francis Hospital and Medical Center

Corporation of the Year - Local
Access Health CT
Citizens Bank
Connecticut Lottery Corporation
Eversource Energy
Harvard Pilgrim Health Care
PerkinElmer
Pratt & Whitney
Saint Francis Hospital and Medical Center
Travelers
Yale New Haven Health System

Corporation of the Year - National
Aetna
Boehringer Ingelheim Pharmaceuticals
CVS Health
Pitney Bowes
State Street Corporation
Wells Fargo

Category 1
Yumi EcoSolutions, Inc.
Soltrix Technology Solutions, Inc.

Category 2
GBG - The Corporate Gift Source, Inc.
Charter Oak Building Maintenance, Inc.
Mrs. Joset Wright-Lacy, President of the National Minority Supplier Development Council (NMSDC) will receive the 2015 President's Award at the 2015 Awards Gala on April 11 at the Boston Convention and Exposition Center.

Mrs. Wright-Lacy is being honored for her wise leadership of the NMSDC through the most significant organizational change in the organization's history. Under Mrs. Wright-Lacy's leadership, regional councils have taken on more territory, and increased their capacity to meet the needs of corporate members and MBEs. Mrs. Wright-Lacy has also brought greater consistency across the network of 24 regional councils for the benefit of both certified MBEs and corporate members.

I am honored to present the 2015 President's Award to Mrs. Joset Wright-Lacy. (See Press Release.)

Massachusetts Governor Charlie Baker to speak at 2015 GNEMSDC Awards Gala

We are very pleased to announce that Commonwealth of Massachusetts Governor Charlie Baker will be the Keynote Speaker at the 2015 GNEMSDC Awards Gala. This is a great opportunity for the GNEMSDC to meet the new Governor of the largest state in our region, and for the new Governor to learn more about our wonderful network.

"Charlie Baker was inaugurated on January 8th, 2015 as the 72nd Governor of the Commonwealth of Massachusetts.

Elected in November of 2014 on a platform of making Massachusetts great for everyone, Governor Baker’s arrival in the Corner Office continues a long, successful career in both the private sector and public service where he has worked hard to put the people of Massachusetts first.
Governor Baker is committed to making Massachusetts a truly great place to live, work, start a business and raise a family. As Governor, he has pledged to work toward a growing economy with family-sustaining jobs; ensure that schools across the Commonwealth provide opportunity for every child regardless of zip code; and make Beacon Hill a true partner with our local governments to create safer and thriving communities across Massachusetts.

Over the course of his career, Governor Baker has been a highly successful leader of complex organizations in business and in government. As a cabinet secretary under Governors William Weld and Paul Cellucci, Baker helped lead efforts to reform and modernize state government. During his time as Chief Executive Officer of Harvard Pilgrim Health Care, Baker turned a company on the brink of bankruptcy into the nation’s highest ranked health care provider for six straight years."

**Honorary and Committee Gala Co-Chairs Announced**

We are very pleased to announce that Joe Black (pictured on left), the Chief Procurement Officer at Aetna and Dr. Ramesh Waahdwani of SAI Systems will serve as the Corporate and MBE Honorary Gala Chairs, respectively. Rose Hatcher of Aetna and Lori Johnson of commVerge Marketing are serving as Corporate and MBE Gala Committee Co-Chairs, respectively. This great team is working hard to make this an incredibly successful night. Be sure to thank them when you see them on April 11th for their service.

**GNEMSDC Eds, Meds & Pharma Symposium**

England is home to some of the strongest higher educational institutions, hospitals and pharmaceutical companies in the world. The "Eds, Meds, and Pharma" Supplier Diversity Conference is designed to bring leaders in these industries together with our certified MBEs to explore opportunities and learn how these growing and unique industries are changing.

Attendees will include procurement and supplier diversity professionals from the three industries and minority business enterprises. If you are a diverse business owner, you will want to attend this conference.

During this interactive event you will learn about new perspectives in Supplier Diversity, procurement, and how to do business with the top industries of the Greater New England region.

**Harvard Pilgrim Health Care, Medtronic, Northeastern University, Partners Healthcare, Saint Francis Hospital and Medical Center, Sanofi, Takeda Pharmaceuticals International** and many more will be part of this exciting symposium.

Register now at [http://gnemsdc.org/emps/](http://gnemsdc.org/emps/)
William M. Jennings
President & CEO, Bridgeport Hospital

William M. Jennings was appointed President & Chief Executive Officer of Bridgeport Hospital and Executive Vice President of Yale New Haven Health System, effective October 1, 2010.

Prior to joining YNHHS, Bill served as the President & Chief Executive Officer of SSM St. Mary’s Health Center, a 582-bed urban teaching hospital in St. Louis, Missouri, and President of the SSM St. Louis Heart Institute, both of which are part of the $2.6 billion SSM Health Care System. During his tenure there, the hospital markedly improved patient and physician satisfaction, increased community engagement and enhanced financial performance. In 2008, St. Mary’s was the recipient of the Premier National Quality Leader award.

Prior to St. Mary’s, Bill served for seven years as the Administrator and Chief Operating Officer at Morton Plant North Bay Hospital, part of the $1.5 billion BayCare Health System on Florida’s west coast. There he enhanced patient care quality, improved patient satisfaction, reduced length of stay and achieved positive financial performance in an extremely competitive market.

Bill serves on the Board of the Bridgeport Regional Business Council, the Diversified Network Services Board of the Connecticut Hospital Association and the Board of Central Connecticut Coast YMCA.

Bill earned his Bachelor's degree in Business Administration from Miami University in Ohio and a Master of Health Administration degree from The Ohio State University. In 2012 he was elected, and remains, the Regent for Connecticut with the American College of Healthcare Executives. He and his wife, Kristin, have two children, Sarah and Mason.

We are honored that William Jennings will be the KeyNote Speaker at the GNEMSDC Eds, MEds & Pharma Symposium. The event will take place on April 10th, 2015 at the Boston Convention and Exhibition Center.
GNEMSDC 5th Annual MBE Capital Summit

GNEMSDC & MBDA 5th Annual MBE Capital Summit
Hosted by
The Federal Reserve Bank of Boston

“Bridging the Gap between MBEs and Access to Capital”

March 25th, 2015
8:00am—1:00pm
Federal Reserve Bank of Boston
600 Atlantic Avenue, Boston, MA 02210

Featured Speakers:

Robert Greene
President & CEO
National Association of Investment Companies

Leonard Greenhaigh
Professor of Management
Tuck School of Business

CLICK HERE TO REGISTER
Business Means Business

2015: THE ECONOMIC LANDSCAPE OF BOSTON
Monday - March 23, 2015 - 5:30 p.m. - 8:30 p.m.
Boston Convention & Exhibition Center

An informative program designed to facilitate a positive business environment between government, corporate entities, small, medium and Minority Business Enterprises.

Tickets: $20.00 • bmb0215.eventbrite.com
info@BosMeansBiz.com • #bmb0215 • For information, call: Jackson Communications @ (617) 481-9630

TITLE SPONSOR: Eastern Bank
PRESENTING SPONSORS: Massachusetts Convention Center Authority, Wm Companies • CONVENING UNDERWRITER: The Peebles Corporation

SUPPORTERS: Boston Black MBA Association, City of Boston, Commonwealth of Massachusetts, Future Boston Alliance, GMDBDC, Kappa Alpha Psi, Mass. Minority Contractors Assoc., MAAP, NAACP (Boston Chapter), New England Black in Philanthropy, Omega Psi Phi Fraternity, ISO (MA Supplier Diversity Office), SBA, SCON, Urban League of Eastern Massachusetts, TDHS (as of print date)
A program of the U.S. Small Business Administration's American Supplier Initiative in partnership with the U.S. General Services Administration

Join Senator Elizabeth Warren at her 2nd Annual Massachusetts Business Matchmaker, an opportunity for Massachusetts businesses to connect with government procurement specialists.

Meet one-on-one with representatives from federal government agencies, prime contractors and other large commercial entities to promote your business and learn about upcoming contracting opportunities. Four workshops will also be offered to help small businesses learn how to gain access to capital, certification, and other business opportunities.

**When**
Monday, March 23, 2015
8:00 am - 12:00 noon

**Where**
Sheraton Framingham Hotel & Conference Center
1657 Worcester Rd.
Framingham, MA 01701

Click Here for more information.

To RSVP for the event, please visit: warren.senate.gov/matchmaker

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Bridgeport Office MBE Orientation 3/13/15

Pictured above are the newly certified MBE firms that attended the GNEMSDC Connecticut MBE Orientation on Friday, March 13, 2015. We would like to give a special thanks to Alton Moss of Pratt and Whitney and the GNEMSDC BOD First Vice Chair who presented on behalf of our corporate members.
Abt Associates is a mission-driven, global leader in research and program implementation in the fields of health, social and environmental policy, and international development. Known for its rigorous approach to solving complex challenges, Abt Associates is regularly ranked as one of the top 20 global research firms and has been named one of the top 40 international development innovators. The company has multiple offices in the U.S. and program offices in more than 40 countries.

To achieve these accomplishments, Abt has developed a Supplier Diversity program which is committed to maintaining diverse business participation with small, small disadvantaged, women-owned, veteran-owned, service-disabled veteran-owned, HUBZone, and minority-owned small business enterprises. Abt prides itself on the 100% support from all levels of its leadership team, who provide resources and opportunities to meet with and develop relationships with all types of small businesses and to ensure all suppliers have an equal opportunity to competitively participate in performing on any of their approximately 330 active contracts.

Abt’s Supplier Diversity Program is not just a response to regulatory requirements, but a proactive effort to recognize and support the many and varied projects that serve to enhance not only our domestic communities, but to also stimulate the economies of the various countries we serve. On 23 July 2014, Abt Associates, in partnership with the Greater New England Minority Supplier Diversity Council held its inaugural Small Business Opportunities Matchmaker in its Cambridge, MA headquarters with a special focus on local SDVOSB, HUBZone and SDB businesses. The event was a huge success! A similar event is being planned and will be held in our Bethesda, Maryland office on April 2, 2015.

Another aspect of this Program is Abt's own "Partner Registry", which can be found at [www.abtassociates.com](http://www.abtassociates.com). Here, companies are encouraged to register with us for opportunities to partner...
with Abt. To date, there are 17,400 registered businesses and we're still looking for more! The Partner Registry is used in concert with our business line focused efforts to find and recruit qualified firms to provide subcontracting and consulting services that are unique to our many project requirements.

To learn more about Abt Associates and the diverse work that we do, and to register on our Partner Registry, please visit our website at www.abtassociates.com.

**MBE of the Week: Quantronix, Inc.**

Quantronix is a leading software and services provider of Staff Augmentation, Business Consulting, Software & Product Development and IT-enabled assistance. Services are led by strong domain expertise and built on a robust technology foundation. We have special expertise in Financial Services, Banking & Insurance (FSBI), Manufacturing, CPG & Hi-Tech, Hospitality, Travel & Logistics and eLearning & Publishing as industry verticals. We are a very customer and employee centric organization. This company has enjoyed steady growth across more than three decades. At this stage, we are large enough to be scalable and small enough to be nimble, resourceful and responsive. Quantronix was founded in 1982 as a US-based consulting company and has grown to have a truly wide footprint. Our highly-skilled teams are supported by technical specialists throughout the USA.

To learn more about Quantronix, please visit [http://www.quantronix.com/](http://www.quantronix.com/) or call (203)288-5706.

**Boston MBDA Center Featured MBE: Leading Edge Design Group**

Leading Edge Design Group is a critical infrastructure specialist with vendor-neutral solutions for DataCenter, LED Lighting, and Information and Communications Technology projects. Founded in 2007, Leading Edge Design Group helps organizations design, build, and maintain systems that are reliable, scalable, and energy efficient.

Leading Edge Design Group has been named to the Inc. 5000 list of the Fastest Growing Private Companies in America and listed as the #1 Business to Watch in the State of New Hampshire. Our customers include global leaders like Anheuser Busch, Harvard University, The TJX Companies, TomTom, National Life Group, Fidelity Investments, Boston Children's Hospital, and many more.

We would love to hear from you! Visit us [online](http://www.ledesigngroup.com) or contact Todd Boucher, Principal & Founder:tmb@ledesigngroup.com, (603)-632-4507 x 300.
Massport’s Office of Diversity & Inclusion/Compliance is utilizing an online ACDBE Program certification documentation process. This web-based system is now available to process all new ACDBE Certification Applications, Interstate ACDBE Certification Applications, No Change Affidavits, and Three Year Eligibility Reviews.

To apply for ACDBE Certification please visit massport.mwdbe.com and click on "Apply for ACDBE Certification".

For further ACDBE certification questions please contact our office at compliance@massport.com.

**BondSure 2015**

On January 22nd, elected officials from Southern Connecticut gathered in Bridgeport to launch BondSure, a state funded surety bond guarantee program. This program is co-managed by GNEMSDC and Community Capital Corporation. It provides up to $100,000 in collateral to facilitate the issuance of a surety bond to minority contractors.

Please click here for a short clip from the event http://youtu.be/gPU4Ato2_PA.

For more information about BondSure go to www.bondsure.org or email alopez@genmsdc.org.

**MBEIC Meeting and Jazz Evening - May 2, 2015**

The GNEMSDC MBEIC is sponsoring a Meeting and Jazz Evening at the John Lyman Center of Performing Arts on Saturday, May 2, 2015. The dinner meeting is from 5:00 pm - 7:00 pm and the Jazz Concert is from 8:00 - 10:30 pm. The cost for dinner and the Jazz Concert is $33.00.

Tickets are limited and can be purchased via this link Jazz Concert ticket.

**Can your business survive a disaster?**

Do you have a plan for your business in the event of a prolonged power outage? A Disaster Recovery Plan can increase your chances of survival.

According to the Red Cross 40% of businesses do not reopen after a disaster. **YOU NEED A PLAN.**
Please contact Tony Peters apeters@gnemscd.org for a free consultation or go to www.PrepareCT.com for more information.

Invitations for Bid and Opportunities

- **CT Lottery Corporation** RFP Announcement
- **MGM Springfield** - Call for Bidders - Mass Excavation; Underground MEP & Site Utilities; Foundation & Waterproofing
- **CT Department of Transportation ENG Job Postings**: TE3(E)Bridge-external / TE3(E) HD external / TSE (E) Research - external / TSE_CE Specification_OOC_external
- **CT Department of Transportation Examination Announcement**: Transportation Rail Officer 1 & Transportation Rail Officer 2
- **CT Lottery** is currently seeking applications for Lottery Drawing Associate
- **Keolis Commuter Services** - following new job opportunities are available: Contract Compliance Manager; Lean Specialist; Signal Maintenance and Construction; Apprentice; Training Coordinator; Human Resource Generalist
- **Suffolk Construction** is currently accepting applications for a Compliance Officer
- **Mass Dept of Revenue** has several job openings: MassDOR
- **Harvard University** is committed to increasing their efforts in hiring a more diverse population at Harvard Medical School. Currently accepting applications for the following position: Senior Advisor, Supplier Development and Diversity
- **The Federal Reserve Bank of Boston’s vision revolves around the core notion of excellence in serving the public. They have highly skilled and proud employees and provide meaningful and challenging development opportunities to a diverse workforce. Please visit their career page for additional information and a listing of open positions.** [http://www.bostonfed.org/about/employment/index.htm](http://www.bostonfed.org/about/employment/index.htm)
It is a weird feeling that has come over me lately because in about four weeks, I will write my last And Finally and spend my final days as President and CEO of the GNEMSDC, an organization that I can say - I love. The feeling is similar to what I imagine Derek Jeter felt as he played the last month of his major league career. There is the uncertainty of a future that no one can see with clarity; the anxiety of wondering will I be able to perform at the level needed for success in the next phase of my professional career; and the joy of working with phenomenal business and political leaders and a great staff over the past 14 years. If a life is a collection of moments, my life with the GNEMSDC has been truly fulfilling.

But now is not the time for sentimental reflections. We still have work to do. But I really hope that I can convince as many of you to join me in Boston at the GNEMSDC Gala on April 11. This celebration of 40 years of service by thousands of MBEs and corporate members, directors, staff, volunteers, sponsors, supporters and others is worthy of your support, and most importantly, your presence. So please plan on being there on April 11. I want to go out with a bang like, Derek Jeter’s 3,000th hit!

In your service,

Dr. Fred