Dear Diane,

The mission of the Greater New England Minority Supplier Development Council is to significantly increase business relationships between our corporate members and our certified MBEs. We believe that minority business development is a key component of reducing poverty, unemployment, increasing wealth, and integrating American society. You are receiving this email in order to keep you abreast of developments with the Greater New England Minority Supplier Development Council, Supplier Diversity Issues and Minority Business Development. If you like what you read please share internally and externally.

Upcoming Events

There are several events coming up on our calendar that are designed specifically for MBEs to learn about corporate opportunities. We know how busy everyone’s schedule is, but these are events often hosted by our corporate members with the expressed purpose of finding out more about you and your business with the ultimate aim, to make you a valuable supplier to their companies. Here are some events you should consider:

- **May 4, 2015** - GNEMSDC MBE Focus Group Webinars for Healthcare Coverage, click here to RSVP for [Session 1](#) at 5:30 pm or [Session 2](#) at 7:15 pm.
- **May 4-8, 2015** - Celebrate National Small Business Week - [Click here](#) to find out more about upcoming events celebrating America’s Entrepreneurs
- **May 5, 2015** - MBE Pre-Certification Webinar, 2-3pm, click here to [RSVP](#).
- **May 5, 2015** - Small Business Accelerator Forum, 5:30 - 8:30pm, Whittier Street Health Center, 1290 Tremont Street, Roxbury, MA; for more information and RSVP [click here](#)
- **May 5, 2015** - Business Diversity Summit hosted by the Massachusetts Port Authority; 11:00 AM - 4:30 PM, Seaport Hotel, One Seaport Ln, Boston, MA; for more information and RSVP [Click here](#)
- **May 6, 2015** - St. Francis Hospital and Medical Center Healthcare Supplier Diversity Event at Maneely's Banquet and Catering Facility, 65 Rye Street, South Windsor, CT. [RSVP](#)
- **May 7, 2015** - Perfect Your Pitch with Congresswoman Katherine Clark at Bentley University, LaCava Center, 175 Forest Street, Waltham, MA. [Click here](#)
- **May 9, 2015** - Wynn Everett Construction Career Fair at Everett High School, 100 Elm Street, Everett, MA. 9 AM-12 PM. For more information [click here](#)
- **May 13, 2015** - GNEMSDC 2nd Quarterly Meeting, 1 - 4 pm, Hosted by UConn 405 Babbridge Rd, Storrs, CT 06269.
- **May 14, 2015** - Access Health CT - MBE Luncheon, 12 - 3 pm at United Way of Greater New Haven.
- **May 17-23, 2015** - Tuck School of Business "Building a Successful Minority Business Program" at Dartmouth College Hanover, NH. [Click here](#) if you would like to obtain information on scholarship opportunities.
- **May 18-20, 2015** - Diversity Alliance for Science 8th Annual East Coast Conference & Expo, Renaissance Newark Airport Hotel, 1000 Spring Street, Elizabeth, NJ. [Click here](#) for more information and to RSVP.
- **May 19, 2015** - RSVP Pullman & Comley Legal Seminar, 9:30 - 11 am, GNEMSDC Bridgeport Office
- **May 27** - Federal Reserve Bank of Boston Supplier Diversity Event "Engage and Connect"; 10:00 AM - 1:00 PM, 600 Atlantic Avenue, Boston, MA; [RSVP](#)
- **July 13, 2015** - GNEMSDC Supplier Diversity Golf Classic, Lake of Isles at Foxwoods.
- **September 24-25, 2015** - GNEMSDC Trade Expo at Foxwoods.
- **November 18, 2015** - GNEMSDC - MBDA - CWE Supplier Diversity Best Practices Forum at Fenway Park, Boston, MA.

Congratulations to the newly oriented MBEs
Pictured above are the newly certified MBE firms that attended the GNEMSDC Boston MBE Orientation on Wednesday, April 22, 2015. We would like to give a special thanks to Thomas Breslawski of Iron Mountain who presented on behalf of our corporate members.


YOU'RE INVITED...
SMALL BUSINESS ACCELERATOR FORUM
Register Today

Go to tuftshealthplan.com/forum to learn more and register today

Whittier Street Health Center
1290 Tremont Street, Boston, MA

Pullman & Comely Legal Seminar - May 19, 2015

Classify Your Employees Properly - Avoid Government Penalties & Private Litigation

This presentation will cover
- the difference between employees and independent contractors; the "ABC Test" and other applicable standards
- exemptions from overtime requirements; the "salary basis" test and exempt duties
- federal and state enforcement initiatives; what to do when the Department of Labor comes knocking

Click here
Location
GNEMSDC Bridgeport Office
333 State Street, Bridgeport, CT 06604
Time
9:30 a.m. - 11:00 a.m.
Space is limited. Click here to RSVP.

Corporate Member of The Week: Penn National Gaming

Penn National Gaming, through its subsidiaries, owns, operates or has ownership interests in gaming and racing facilities with a focus on slot machine entertainment. The Company presently operates twenty-six facilities in seventeen jurisdictions, including Florida, Illinois, Indiana, Kansas, Maine, Massachusetts, Maryland, Mississippi, Missouri, Nevada, New Jersey, New Mexico, Ohio, Pennsylvania, Texas, West Virginia, and Ontario. In aggregate, Penn National's operated facilities feature approximately 31,000 gaming machines, 760 table games, 3,080 hotel rooms and property square footage of 9 million.

The company's main mission is to establish Penn National Gaming as a profitable and respected leader in the gaming and racing industries, and as a valued partner in our communities and a role model for ethical business standards.

Supplier Diversity

At Penn National Gaming, Inc. we are committed to developing ongoing business relationships with MBEs, WBEs and DBEs. The Supplier Diversity Program is not a set-aside, nor a giveaway, but rather a unique opportunity to participate equitably in the procurement process, and to be included in any and all efforts to develop the capabilities of the businesses participating in the program.

The company is especially proud of its diversity efforts to date in Massachusetts, where it will be opening Plainridge Park Casino on June 24th. The Commonwealth's first casino will include nine dining and entertainment venues, lives harness racing, and over 1,200 slot machines and electronic table games. Plainridge Park Casino is located at exit 14B on I-495, roughly four miles from the I-95 interchange, approximately 35 miles from Boston and 18 miles from Providence. Click here to learn more about how Penn National exceeds their supplier diversity goals.

To ensure that Penn National Gaming’s suppliers reflect our present and future customer base, and society as a whole, we are committed to establishing ongoing relationships with minority, women and disadvantaged-owned businesses and to further their growth and development. We encourage joint venturing, subcontracting, mentoring and Tier II programs, and participate in training workshops and procurement forums that will assist vendors in reaching their full potential. At Penn National Gaming Inc. we value diversity and consider it an important and necessary tool that enables us to maintain a competitive edge in today's ever-changing marketplace.

A “diversity supplier” at Penn National Gaming Inc. is a supplier that holds one or more of the certifications listed below or that can provide other acceptable evidence issued by an independent third party sufficient to verify its diversity supplier status.
- Disabled Business Enterprise (DIS)
- Disabled Veteran Business Enterprise (DVET)
- Disadvantaged Business Enterprise (DBE)
- Historically Underutilized Business Zone (U.S. SBA HUBZone Empowerment)
- Minority-Owned Business Enterprise (MBE)
- Minority/Women-Owned Business Enterprise (M/WBE)
- Non-Profit Entity (Non-Profit)
- Small Business Administration 8(a) Program (SBA 8(a))
- Small Business Enterprise (SBE)
- Small Disadvantaged Business (SDB)
- Veteran-Owned Business Enterprise (VET)
- Women-Owned Business Enterprise (WBE)


**MBE Of The Week: DPV Transportation Worldwide**

DPV Transportation Worldwide; an Innovate and creative Premium chauffeured transportation company. We specialize in providing a high end ground transportation service to travelers and corporations who are looking for consistent reliable service for:

- Airport transfers
- Corporate Events
- Employees shuttle services
- Road shows
- Meetings & Events

Please take a few seconds to watch a short presentation video about our company.

**Why Us:**

- We create a superior environment to make our clients feel special....
- We offer a professional, reliable and consistent service anywhere in the U.S and across the globe.
- Save up to 20-25% on this category spend
- GDS Connectivity: we have the capabilities to connect directly with your corporate booking tools. Save on everyday purchases, control costs, and manage your expenses

We look forward for the opportunity for DPV to become your prefer ground transportation supplier. For more information please contact us at perezd@dpvtransportation.com or (857)317-8601.

**QuickBooks Seminar - Three Part Thursday Series**

Are you a contractor, engineering firm, or a service provider that bills for time and material? Do you depend on spreadsheets or notepads to create your estimates? Would you like to learn how your estimates, billing and cost reports can be generated from QuickBooks?
Join our QuickBooks training sessions to gain this invaluable, hands-on experience.

Register here for 3-part workshop.
May 21 / May 28 / June 4
GNEMSDC Business School 333 State Street, Bridgeport, CT 06604
8:00 AM - 10:00 AM

For questions contact Andres Lopez via email.

---

BondSure 2015

If you are a Southern Connecticut minority contractor in need of a bid or performance bond, Contact Andres Lopez or visit www.bondsure.org.

BondSure is a state funded surety bond guarantee program. This program is co-managed by GNEMSDC and Community Capital Corporation. Up to $100,000 in collateral is provided to facilitate the issuance of a surety bond to minority contractors.

---

Can your business survive a disaster?

Do you have a plan for your business in the event of a prolonged power outage? According to the Red Cross 40% of businesses do not reopen after a disaster. ...YOU NEED A PLAN.

A Disaster Recovery Plan can increase your chances of survival.

Please contact Tony Peters apeters@gnemsdc.org for a free consultation or go to www.PrepareCT.com for more information.

---

Invitations for Bids and Opportunities

- Ducci Electrical Contractors is seeking MBE supplier to provide light fixtures, light control system, switchgear, ATS switches, conduit, wire and cable. For more information click here.
- Haynes Construction Company - Invitation to Bid
- Landscaping & Irrigation Bid Package # 02-90 - Bass Pro Shops - Steelpointe Harbor, Bridgeport - Contact Anthony Soprano (585) 943-6050.
- Pioneer Valley Transit Authority is seeking proposals for a qualified Owner's Project Manager
- Mass Gaming Commission has recently posted two positions for staff attorneys. For more information click here
- Turner Construction Project Bid - Union Station/Environmental Services
- CT Lottery Corporation RFP Announcement
- City of Boston current Bidding Opportunities
- Keolis Commuter Services - following new job opportunities are available: Deputy Director of Training; Human Resources Information System Analyst; Director of Quality & Performance Improvement; Signal Maintenance and Construction;
- The Federal Reserve Bank of Boston’s vision revolves around the core notion of excellence in serving the public. They have highly skilled and proud employees and provide meaningful and challenging development opportunities to a diverse workforce. Please visit their career page for additional information and a listing of open positions. http://www.bostonfed.org/about/employment/index.htm

---

FYI

- How To Avoid A $81,000,000 Liability - Gonzalez, Saggio & Harlan LLP Article Feature
- The 2015 GNEMSDC Gala Photos can be found here.

---

GNEMSDC President/CEO Job Posting
Use your leadership skills to take GNEMSDC to the next level. We are currently seeking a President/CEO to lead the execution of the organization’s vision and mission. For the full job description and resume submittal instructions please click here.