Dear Diane,

The mission of the Greater New England Minority Supplier Development Council is to significantly increase business relationships between our corporate members and our certified MBEs. We believe that minority business development is a key component of reducing poverty, unemployment, increasing wealth, and integrating American society. You are receiving this email in order to keep you abreast of developments with the Greater New England Minority Supplier Development Council, Supplier Diversity Issues and Minority Business Development. If you like what you read please share internally and externally.

Upcoming Events

There are several events coming up on our calendar that are designed specifically for MBEs to learn about corporate opportunities. We know how busy everyone's schedule is, but these are events often hosted by our corporate members with the expressed purpose of finding out more about you and your business with the ultimate aim, to make you a valuable supplier to their companies. Here are some events you should consider:

- **May 19, 2015** - RSVP for the Pullman & Comley Legal Seminar, 9:30-11AM, GNEMSDC Office 333 State St. Bridgeport, CT 06604.
- **May 27, 2015** - Federal Reserve Bank of Boston Supplier Diversity Event "Engage and Connect"; 10:00 AM - 1:00 PM, 600 Atlantic Avenue, Boston, MA; RSVP
- **July 13, 2015** - GNEMSDC Supplier Diversity Golf Classic, Lake of Isles at Foxwoods.
- **September 24-25, 2015** - GNEMSDC Trade Expo at Foxwoods.
- **November 18, 2015** - GNEMSDC- MBDA - CWE Supplier Diversity Best Practices Forum at Fenway Park, Boston, MA.

Pullman & Comley Legal Seminar - May 19, 2015

Classify Your Employees Properly - Avoid Government Penalties & Private Litigation

**Location:** GNEMSDC Office  
333 State Street, Bridgeport, CT 06604  
**Time:** 9:30 a.m. - 11:00 a.m.

[Click here to RSVP]

Guest Speaking:

**Joshua A. Hawks-Ladds, Department Chair**  
Labor, Employment Law & Employee Benefits Practice  
Pullman & Comley, LLC

Visit the [Pullman & Comley website](#) to learn more about our featured speaker.
Congratulations to the newly Certified MBEs who attended the Connecticut Orientation this past Friday, May 15th. Special thanks our corporate member Carole Sears of the Federal Reserve Bank of Boston for presenting.
Supplier Diversity Event Invitation

ENGAGE AND CONNECT

Wednesday, May 27, 2015  10:00 a.m. – 1:00 p.m.
Federal Reserve Bank of Boston 600 Atlantic Avenue, Boston, MA 02210

The Federal Reserve Bank of Boston, Office of Diversity & Inclusion, in partnership with the Center for Women & Enterprise (CWE), Greater New England Minority Supplier Development Council (GNEMSDC), Minority Business Development Agency Business Center Boston (MBDA), and the Operational Services Division (OSD) Supplier Diversity Office invites diverse suppliers to attend our business opportunity event “Engage and Connect”.

This premier event, free of charge, is designed to provide access to supplier diversity/procurement professionals from the following organizations looking to do business with minority and women-owned businesses. The event will be free-flow, with no scheduled matchmaking to allow suppliers to better manage their time. The following is a list of organizations that have secured tables for this event:

- City of Boston
- Clark Skanska
- CNR – MBTA Orange/Red Line Expansion Project
- Center for Women & Enterprise (CWE)
- DCGMM
- (division of Capital Asset Mgmt. & Maintenance)
- Eastern Bank
- EMC
- Federal Reserve Bank of Boston
- Gilbane Construction
- Greater New England Minority Supplier Development Council (GNEMSDC)/Minority Business Development Agency Business Center Boston (MBDA)
- Harvard University
- Iron Mountain
- Massachusetts Convention Center Authority
- Mass State College Building Authority
- Medtronic
- National Grid
- Northeastern University
- Operational Services Division – The Supplier Diversity Office (OSD)
- Partners Healthcare
- Peabody & Smith
- St. Francis Hospital and Medical Center
- The Hartford
- Turner Construction
- UMass Building Authority
- University of Massachusetts
- And others

Pre-registration is required by emailing Carole Sears, Supplier Diversity Manager at Carole.Sears@bos.frb.org, by 5:00 p.m. Monday May 25, 2015. No admittance will be permitted without registration.

Note: The Federal Reserve Bank of Boston is a secure building and does not provide a parking facility, but is conveniently located in the financial district across the street from South Station as well as several parking garages. Participants must provide valid ID for admittance to the building.

Corporate Member of The Week: DentaQuest

Join us in welcoming our newest corporate member: DentaQuest, the third largest dental benefits administrator in the United States. Their mission is to take innovative dental benefits solutions offered to their approximately 20 million members across the United States and deliver better outcomes at a lower cost by developing new ways to improve the effectiveness of care delivered through private dental offices, hospital-based clinics, and safety net dental programs through the research and clinical care practiced at the DentaQuest Institute. The DentaQuest Foundation is working with local,
state, and national partners to raise oral health awareness and promote effective oral health solutions.

To learn more about DentaQuest, please visit [http://www.dentaquest.com/](http://www.dentaquest.com/) and for potential MBE opportunities contact Corporate Services at 617-578-8900 or email Andie Ryoo (akim@gnemsdc.org).

**MBE Of The Week: RK Insulation Contractors, Inc.**

![RK Insulation Contractors, Inc.](image)

RK Insulation Contractors Inc., a Connecticut based company, was established in 1989 by individuals with a combined total of over 40 years of experience in the supervision, application, completion and maintenance of commercial grade insulation. We have been responsible for over 25 million in work to date..

We are in the business of mechanical insulation:
- hot and cold pipe
- heating pipe
- refrigeration pipe
- and all forms of sheet metal insulation

Some of our most valued clients consist of Eastern Connecticut State University, UConn Health Center, New Britain Public Schools System, Mount Sinai Hospital in Hartford and the list continues.

To learn more about these services, please email ed@rkinsulation.com or call (860) 967-3858.

**QuickBooks Seminar - Three Part Thursday Series**

Are you a contractor, engineering firm, or a service provider that bills for time and material? Do you depend on spreadsheets or notepads to create your estimates? Would you like to learn how your estimates, billing and cost reports can be generated from QuickBooks?

Join our QuickBooks training sessions to gain this invaluable, hands-on experience.

Register [here](#) for 3-part workshop.

- **May 21** / **May 28** / **June 4**
- GNEMSDC Business School 333 State Street, Bridgeport, CT 06604
  - 8:00 AM - 10:00 AM

For questions contact Andres Lopez via email.

**Boston MBDA Business Center Featured MBE**
KT&T Distributors, Inc. is a Nashua, NH based client of the Boston MBDA Business Center and certified DBE/MBE with GNEMSDC and the States of ME, MA, NH, NY and VT. The mission of the company's energy service division is to reduce energy waste and carbon emission in buildings. By using new products and technologies, energy reduction is the fastest, most cost-effective strategy to reduce greenhouse gas emissions. Energy efficiency measures are a reasonable cost and yield gains in building performance. KT&T Distributors, Inc. helps to provide customers with the peace of mind they are receiving value added service and quality products all while reaching business goals.

During the first quarter of 2015 KT&T Distributors completed five "Re-Lamping" projects. Project customers such as Allied Republic Waste Co., Caruso Companies, PFG & Boston Home will soon feel the benefits of an aggregate 1 million KWH (kilowatt hour) savings. The main focus of a "Re-Lamping" project is to reduce energy waste and carbon emissions. Each dollar received for "Re-Lamping" was applicable towards the customers' involvement in the "Supplier Diversity / Tier 1" program for compliance. The second quarter looks equally promising as Allied Republic and Boston Home will authorize services for new project sites & services and KT&T continues to offer a wide array of energy conscious products and services.

For more information, please contact 603.809.6638 or kevin@kttdistributors.com and visit http://kttdistributors.com/.

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**BondSure 2015**

If you are a Southern Connecticut minority contractor in need of a bid or performance bond, Contact Andres Lopez or visit www.bondsure.org.

BondSure is a state funded surety bond guarantee program. This program is co-managed by GNEMSDC and Community Capital Corporation. Up to $100,000 in collateral is provided to facilitate the issuance of a surety bond to minority contractors.

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**Can your business survive a disaster?**

Do you have a plan for your business in the event of a prolonged power outage? According to the Red Cross 40% of businesses do not reopen after a disaster. ...**YOU NEED A PLAN.**

A **Disaster Recovery Plan** can increase your chances of survival.

Please contact Tony Peters apeters@gnemsdc.org for a free consultation or go to www.PrepareCT.com for more information.

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**Invitations for Bids and Opportunities**

- Triad Construction Services - [Field Superintendent Bid](#) Plumbing/Piping/HVAC send resumes to info@triad-serv.com
- Haynes Construction Company - [Invitation to Bid](#)
- Landscaping & Irrigation Bid Package  # 02-90 - Bass Pro Shops - Steelpointe Harbor , Bridgeport - Contact Anthony Soprano (585) 943-8050.
- Pioneer Valley Transit Authority is seeking proposals for a qualified Owner's Project Manager
- Mass Gaming Commission has recently posted two positions for staff attorneys. For more information click [here](#)
- Turner Construction Project Bid - [Union Station/Environmental Services](#)
- CT Lottery Corporation [RFP Announcement](#)
- City of Boston current [Bidding Opportunities](#)
- Keolis Commuter Services - following new job opportunities are available: [Deputy Director of Training]; [Human Resources Information System Analyst]; [Director of Quality & Performance Improvement]; [Signal Maintenance and Construction];
- The Federal Reserve Bank of Boston’s vision revolves around the core notion of excellence in serving the public. They have highly skilled and proud employees and provide meaningful and challenging development opportunities
Please visit their career page for additional information and a listing of open positions. 
http://www.bostonfed.org/about/employment/index.htm

FYI

- How To Avoid A $81,000,000 Liability - Gonzalez, Saggio & Harlan LLP Article Feature
- The 2015 GNEMSDC Gala Photos can be found here.
- The MBE Magazine is hosting a Welcome Reception at the Austin Convention Center on June 23, 2015 and the “30th Anniversary Wrap Reception” is to follow, featuring the WBES Who Rock contest.