Dear Diane,

The mission of the Greater New England Minority Supplier Development Council is to significantly increase business relationships between our corporate members and our certified MBEs. We believe that minority business development is a key component of reducing poverty, unemployment, increasing wealth, and integrating American society. You are receiving this email in order to keep you abreast of developments with the Greater New England Minority Supplier Development Council, Supplier Diversity Issues and Minority Business Development. If you like what you read please share internally and externally.

14 Days Left to Register
2015 GNEMSDC Supplier Diversity Golf Classic - July 13th

Supplier Diversity Golf Classic!

The Golf Classic is a unique opportunity where you can build new business relationships and further existing ones with colleagues, suppliers, corporate executives, supplier diversity and procurement professionals. This is the place where
timely introductions and discussions can lead to long-term business relationships and partnerships.

This year will be hosted on both public and private courses of Foxwoods’ Lake of Isles.

Annual Sponsors: Please email your golf participant names to Jerilynn Clarke as soon as possible to secure your slots.

Visit http://golf.gnemsdc.org/ to learn more and purchase your tickets today!

Upcoming Events
There are several events coming up on our calendar that are designed specifically for MBEs to learn about corporate opportunities. We know how busy everyone's schedule is, but these are events often hosted by our corporate members with the expressed purpose of finding out more about you and your business with the ultimate aim, to make you a valuable supplier to their companies. Here are some events you should consider:

- **June 30, 2015** - Asian Women in Business (AWIB) Procurement Opportunities Conference; BNY Mellon, 101 Barclay Street, New York; Click here for more information and RSVP
- **July 7, 2015** - MBE Pre-Certification Webinar, 2:00PM - 3:00PM, click here to register.
- **July 13, 2015** - GNEMSDC Supplier Diversity Golf Classic, Lake of Isles at Foxwoods. RSVP
- **July 14, 2015** - Pullman & Comely Legal Seminar, 9:45AM - 11AM, GNEMSDC Bridgeport Office 333 State Street, Bridgeport CT 06604. RSVP Here
- **July 15, 2015** - New MBE Orientation 9:30AM- 11:30AM, GNEMSDC Bridgeport Office 333 State Street, Bridgeport, CT 06604
- **July 21, 2015** - The Competitive Edge Conference - 8:00 AM - 4:00 PM; BNY Mellon, 101 Barclay Street, New York, NY 10286; RSVP
- **July 27, 2015** - SBA Advantage workshop, 175 Middlesex Ave, Wilmington, MA 01887; RSVP
- **July 30, 2015** - Boston MBDA CEO Roundtable - 10:00 AM - 12:00PM; 1 Copley Place, 7th Floor; RSVP to jwang@bostonmbdacenter.com
- **August 4, 2015** - MBE Pre-Certification Webinar, 2:00 PM - 3:00 PM, click here to register
- **August 6, 2015** - GNEMSDC 3rd Quarterly Meeting, 1:00PM - 4:30PM; hosted by Blue Cross Blue Shields of Rhode Island; RSVP
- **August 19, 2015** - New MBE Orientation 9:30AM- 11:30AM, GNEMSDC Bridgeport Office 333 State Street, Bridgeport, CT 06604
- **September 24-25, 2015** - GNEMSDC Annual Business Trade Expo at Foxwoods.
- **November 18, 2015** - GNEMSDC / MBDA / CWE Supplier Diversity Best Practices Forum at Fenway Park, Boston, MA.

Pullman & Comely Legal Seminar - July 14, 2015

Presenting a Legal Seminar on "Getting Paid On Construction Projects: Mechanic's Liens and Other Remedies"

Where: GNEMSDC Business Center When: Tuesday, July 14, 2015
American owned and operated since 1906, Clark Construction Group, LLC, is one of the most experienced and respected providers of building and civil construction services. With an annual revenue in excess of $4 billion, the company is consistently ranked among the nation's largest construction firms.

Clark is a diversified contractor, and able to safely meet the needs of public and private clients on a variety of project types, including new construction and renovation of office buildings, healthcare facilities, roadways, airports, water treatment plants, multi-family residential housing, sports facilities, convention centers, entertainment venues, educational facilities, laboratories, correctional institutions, rail stations, and all manner of infrastructure.

Small businesses play a vital role in every project Clark builds. Over the years, the company has awarded billions of dollars in contracts to small, local, minority-owned, and disadvantaged entities. While Clark often exceeds small business inclusion goals on its projects, the company's small business philosophy extends far beyond simple utilization. Through its dedicated in-house resources and extensive training program, Clark is helping small business owners grow their capacity and achieve long-term success.

Clark's Subcontractor Development Group (SDG) is committed to providing economic opportunities that stimulate growth and development within the small business community. With each new venture, Clark's SDG identifies key areas in which local and small businesses can contribute, and outlines an aggressive bidding and procurement strategy to ensure that they achieve their subcontracting objectives. The group also deploys an extensive outreach program to engage and inform the local community about potential small business opportunities.

Clark's Strategic Partnership Program is designed to help small business owners better manage, protect, and transform their companies. Developed in 2006 in conjunction with the Tuck School of Business at Dartmouth College, this program is an intensive, months-long executive MBA-style class for small business owners and executives. The program is offered in locations across the country to qualifying small businesses in any industry. Since its founding, more than 350 small businesses have matriculated through the program.

Clark Construction Group strives to create meaningful roles for small businesses on projects of all types and sizes - roles that enable them to add value while gaining important skills and experience for the future. To learn more about Clark Construction Group's commitment to growing small businesses, visit: http://www.clarkconstruction.com/subcontractors

Jazzy Sportswear promotional Co., is a wholesale distributor and one stop shopping for all your promotional products. Jazzy Sportswear is MBE-certified with over 18 years of experience in the promotional products industry. Established in 1997 in the historic
City of Lynn, MA, Jazzy Sportswear's creativity, sound judgment and knowledgeable expertise are what make us unique in the promotional industry.

Experience is something that you will notice right away with Jazzy Sportswear. The promotional products industry is one that has changed and evolved over time. For over 15 years, we have stayed abreast of the latest industry trends, new fashions, technology features and cutting edge design. We offer our clients the latest and greatest products as well as the classic favorites.

**Products:**
- Corporate Apparel & Hardware
- Corporate Promotional Products
- Corporate Recognition - Awards & Plaques
- Athletic Products & Team Apparel

You can learn more about Jazzy Sportswear's services via phone at (781) 593-7197 or visit the website at [www.jazzsportswear.com](http://www.jazzsportswear.com).

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**Bay State Banner Features the Massachusetts Diversity Coalition**

Please click [here](#) for an article featured in the Bay State Banner about the Massachusetts Diversity Coalition and its important role in promoting supplier diversity and economic inclusion in the Commonwealth. Members of the Patrick Administration, Ronald Marlow, then Undersecretary for Workforce Development at the Massachusetts Executive Office of Labor and Workforce Development (EOLWD), as well as Reggie Nunnally and André Porter, realized that the Commonwealth had a historic opportunity to foster true economic inclusion with the upswing in the general economy as well as the coming on-line of several mega-projects. These individuals had the foresight to realize that rather than having separate voices speak to the need, a coalition would be much more appropriate and effective, thus bringing the coalition members together and founded the Coalition and its mission.

**Upcoming Boston MBDA Business Center CEO Roundtable**

Please join us for the next Boston MBDA CEO Roundtable featuring the following speakers:

**Larry Andrews, Mass Growth Capital Corp.**  
**John Healey, University of Massachusetts**  
**David Polatin, Small Business Administration**

July 30, 2015 * 10:00am - 12:00pm  
1 Copley Place, 7th Floor * Boston, MA 02116

Please RSVP by July 24 to [jwang@bostonmbdacenter.com](mailto:jwang@bostonmbdacenter.com)

**2015 BondSure Program**
The new construction season is underway!

If you are a minority contractor in Southern Connecticut, BondSure can help you get the bond that you need to get the jobs you want.

Contact Andres Lopez via email and visit BondSure.org.

Disaster Recovery Plan

Is your business ready for a Disaster?

As natural disasters become more frequent and more severe, next-generation disaster recovery and business continuity planning are rapidly becoming an operational necessity and a customer expectation for businesses of all sizes.

According to the Red Cross 40% of businesses do not reopen after a natural tragedy. A Disaster Recovery Plan can significantly increase your chances of survival.

Please email Andres Lopez for a free consultation and visit www.PrepareCT.com for more information.

Invitations for Bids and Opportunities

- The Connecticut Department of Transportation is recruiting for Summer Workers in the areas of Professional Engineering, Maintenance, and Information Technology System Analysis. To apply, please visit www.ct.gov/dot/seasonaljobs and follow the application instructions.
- Landscaping & Irrigation Bid Package # 02-90 - Bass Pro Shops - Steelpointe Harbor, Bridgeport - Contact Anthony Soprano (585) 943-8050.
- City of Boston June Bidding Opportunities
- Keolis Commuter Services - following new job opportunities are available: Roadmaster-Flagging, Safety Officer, Superintendent Service Inspection - South
- The Federal Reserve Bank of Boston's vision revolves around the core notion of excellence in serving the public. They have highly skilled and proud employees and provide meaningful and challenging development opportunities to a diverse workforce. Please visit their career page for additional information and a listing of open positions. http://www.bostonfed.org/about/employment/index.htm

FYI

- Dr. Fred McKinney blog http://drfredblog.blogspot.com/
- How To Avoid A $81,000,000 Liability- Gonzalez, Saggio & Harlan LLP Article Feature
- The 2015 GNEMSDC Gala Photos can be found here.
- Daniel Penn Associates had two articles written by their consultants that were recently published. Industry Week published an article on optimization; http://tinyurl.com/ktv4rzd and PlantEngineering published an article on developing an improvement driven plant; http://tinyurl.com/oxih5j8.