Dear Diane,

The mission of the Greater New England Minority Supplier Development Council is to significantly increase business relationships between our corporate members and our certified MBEs. We believe that minority business development is a key component of reducing poverty, unemployment, increasing wealth, and integrating American society. You are receiving this email in order to keep you abreast of developments with the Greater New England Minority Supplier Development Council, Supplier Diversity Issues and Minority Business Development. If you like what you read please share internally and externally.

Upcoming Events

There are several events coming up on our calendar that are designed specifically for MBEs to learn about corporate opportunities. We know how busy everyone's schedule is, but these are events often hosted by our corporate members with the expressed purpose of finding out more about you and your business with the ultimate aim, to make you a valuable supplier to their companies. Here are some events you should consider:

- **April 28, 2015** - ISM CT Forum, Anthony's Ocean View, New Haven, CT.
- **April 30, 2015** - MBDA Business Beyond Gaming, Mashantucket, CT. [Click here](#) for more information.
- **May 4, 2015** - GNEMSDC MBE Focus Group Webinars for Healthcare Coverage, click here to RSVP for Session 1 at 5:30 pm or Session 2 at 7:15 pm.
- **May 4-8, 2015** - Celebrate National Small Business Week - [Click here](#) to find out more about upcoming events celebrating America's Entrepreneurs.
- **May 5, 2015** - MBE Pre-Certification Webinar, 2-3pm, click here to RSVP.
- **May 5, 2015** - Small Business Accelerator Forum, 5:30 - 8:30pm, Whittier Street Health Center, 1290 Tremont Street, Roxbury, MA; for more information and RSVP [click here](#).
- **May 5, 2015** - Business Diversity Summit hosted by the Massachusetts Port Authority; 11:00 AM - 4:30 PM, Seaport Hotel, One Seaport Ln, Boston, MA; for more information and RSVP [Click here](#).
- **May 6, 2015** - St. Francis Hospital and Medical Center Healthcare Supplier Diversity Event at Maneely's Banquet and Catering Facility, 65 Rye Street, South Windsor, CT. [RSVP](#).
- **May 13, 2015** - GNEMSDC 2nd Quarterly Meeting, 1 - 4 pm, Hosted by UConn 405 Babidge Rd, Storrs, CT 06269.
- **May 14, 2015** - Access Health CT - MBE Luncheon, 12 - 3 pm at United Way of Greater New Haven.
- **May 17-23** - Tuck School of Business "Building a Successful Minority Business Program" at Dartmouth College Hanover, NH.
- **May 18-20, 2015** - Diversity Alliance for Science 8th Annual East Coast Conference & Expo, Renaissance Newark Airport Hotel, 1000 Spring Street, Elizabeth, NJ. [Click here](#) for more information and to RSVP.
- **May 19, 2015** - RSVP Pullman & Comley Legal Seminar, 9:30 - 11 am, GNEMSDC Bridgeport Office.
- **May 27** - Federal Reserve Bank of Boston Supplier Diversity Event "Engage and Connect"; 10:00 AM - 1:00 PM, 600 Atlantic Avenue, Boston, MA; [RSVP](#).
- **July 13, 2015** - GNEMSDC Supplier Diversity Golf Classic, Lake of Isles at Foxwoods.
- **September 24-25, 2015** - GNEMSDC Trade Expo at Foxwoods.
- **November 18, 2015** - GNEMSDC - MBDA - CWE Supplier Diversity Best Practices Forum at Fenway Park, Boston, MA.

Institute for Supply Management - 2015 CT Forum
The theme for this year's Forum is "Responsibility: Social, Economic and Environmental"

There will a panel discussing "Big Business, Government and Small Business Enterprise" and the panelists include Dr. Fred McKinney (Tuck School of Business), Jamie Crump (United Rentals) and state officials as well as other big business diversity leaders.

Peter Gioia, from the Connecticut Business & Industry Association, will discuss the state of the Connecticut economy.

In addition, the committee is still reviewing speakers on sustainability and how it impacts the bottom line.

**WHEN**

**Tuesday, April 28, 2015**

8:00 AM to 4:30 PM

**WHERE**

Anthony’s Ocean View

450 Lighthouse Rd,

New Haven, CT

**Last Day to Register!**

**Sponsors**

**Tables & Ads**

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**Small Business Accelerator Forum - May 5, 2015**

**YOU'RE INVITED...**

**SMALL BUSINESS ACCELERATOR FORUM**

**Register Today**

**Go to tuftshealthplan.com/forum to learn more and register today!**

**Whittier Street Health Center**

1290 Tremont Street, Boston, MA

**Click here** for more information.

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**Pullman & Comley Legal Seminar - May 19, 2015**

**Classify Your Employees Properly - Avoid Government Penalties & Private Litigation**
Presentation will cover

- the difference between employees and independent contractors; the "ABC Test" and other applicable standards
- exemptions from overtime requirements; the "salary basis" test and exempt duties
- federal and state enforcement initiatives; what to do when the Department of Labor comes knocking

Location
GNEMSDC Bridgeport Office
333 State Street, Bridgeport, CT 06604

Time: 9:30 a.m. - 11:00 a.m. Space is limited. [Click here to RSVP.]

Corporate Member of The Week: University of Connecticut

The University of Connecticut is one of the top public research universities in the nation, with more than 30,000 students pursuing answers to critical questions in labs, lecture halls, and the community. Knowledge exploration throughout the University's network of campuses is united by a culture of innovation. An unprecedented commitment from the state of Connecticut ensures UConn attracts internationally renowned faculty and the world's brightest students. A tradition of coaching winning athletes makes UConn a standout in Division I sports and fuels our academic spirit. As a vibrant, progressive leader, UConn fosters a diverse and dynamic culture that meets the challenges of a changing global society.

Supplier Diversity

The mission of The University of Connecticut Supplier Diversity Program is to expand enrollment and participation of small/minority businesses on University contracts, by facilitating the opportunity for said businesses to provide valuable, quality, timely goods and services, while building mutually beneficial, respectful, lasting business relationships with the University community.

The University of Connecticut is committed to providing a professionally inclusive environment within which small/minority businesses are encouraged to participate in the procurement experience, as they are afforded equal access to the bid process that transfers goods and services to the campus communities.
The University of Connecticut acknowledges that by ensuring that small/minority businesses are provided a fair and equitable opportunity to bid on products procured by the University, a valuable exchange can occur whereby small/minority businesses are encouraged to offer quality goods and services, and University departments are provided a more widely diverse group of business enterprises from which to choose, receiving more competitive pricing, and contributing to the long-term sustainability of those same small/minority businesses.

For more information about the Supplier Diversity Program at the University of Connecticut please visit [http://supplierdiversity.uconn.edu/](http://supplierdiversity.uconn.edu/); for procurement services and opportunities visit [http://procurement.uconn.edu/](http://procurement.uconn.edu/).

### MBE Of The Week: N-Touch Strategies

Having worked for Fortune 100 companies in highly strategic roles, N-Touch has seen strategy take a backseat to the daily demands of managing a business. N-Touch Strategies helps companies create new ways to win and deliver results-based strategies that keep your business moving forward. While employees focus on managing the day-to-day business, we deliver strategies that:

- Maximize opportunities to accelerate business growth (revenue & profit)
- Invent new solutions to solve your business challenges
- Unlock insights that transform your business trajectory
- Vet new business ventures
- Build the capabilities toolbox of your leaders

N-Touch helps you breakout of business stagnation, brand ambiguity and performance complacency. Through partnering to understand your business objectives, they design precise strategies to accomplish your business goals and serve as an advisor through plan implementation. Expertise including: **Business Growth, Leadership and Organizational Improvement.**

The success and performance of the N-Touch impact is measured through the results they help clients achieve, building longterm and useful relationships.

Contact consulting@ntouchstrategies.com or 1(800)771-5732 to learn more.
Are you a contractor, engineering firm, or a service provider that bills for time and material? Do you depend on spreadsheets or notepads to create your estimates? Would you like to learn how your estimates, billing and cost reports can be generated from QuickBooks?

Join our QuickBooks training sessions to gain this invaluable, hands-on experience.

Register here for 3-part workshop.
May 21 / May 28 / June 4
GNEMSDC Business School 333 State Street, Bridgeport, CT 06604
8:00 AM - 10:00 AM

Questions?: Contact Andres Lopez via email.

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**BondSure 2015**

If you are a Southern Connecticut minority contractor in need of a bid or performance bond, Contact Andres Lopez or visit [www.bondsure.org](http://www.bondsure.org).

BondSure is a state funded surety bond guarantee program. This program is co-managed by GNEMSDC and Community Capital Corporation. Up to $100,000 in collateral is provided to facilitate the issuance of a surety bond to minority contractors.

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**Can your business survive a disaster?**

Do you have a plan for your business in the event of a prolonged power outage? A [Disaster Recovery Plan](#) can increase your chances of survival.

According to the Red Cross 40% of businesses do not reopen after a disaster. ...

...YOU NEED A PLAN.

Please contact Tony Peters [apeters@gnemsdc.org](mailto:apeters@gnemsdc.org) for a free consultation or go to [www.PrepareCT.com](http://www.PrepareCT.com) for more information.

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**Invitations for Bids and Opportunities**

- Haynes Construction Company - [Invitation to Bid](#)
- Landscaping & Irrigation Bid Package #02-90 - Bass Pro Shops - Steelpointe Harbor, Bridgeport - Contact [Anthony Soprano](mailto:AnthonySoprano@123.com) (585) 943-8050.
- Pioneer Valley Transit Authority is seeking proposals for a qualified [Owner's Project Manager](#)
- Mass Gaming Commission has recently posted two positions for staff attorneys. For more information click [here](#)
- Turner Construction Project Bid - [Granite Square Garage Concrete Repairs](#) Due 3/31
- Turner Construction Project Bid - [Union Station/Environmental Services](#)
- CT Lottery Corporation [RFP Announcement](#)
- MGM Springfield - [Call for Bidders](#) - Mass Excavation; Underground MEP & Site Utilities; Foundation & Waterproofing
- City of Boston current [Bidding Opportunities](#)
CT Department of Transportation ENG Job Postings: TE3(E)Bridge-external / TE3(E) HD external / TSE (E) Research - external / TSE_CE_Specification_OOC_external

CT Department of Transportation Examination Announcement: Transportation Rail Officer 1 & Transportation Rail Officer 2

CT Lottery is currently seeking applications for Lottery Drawing Associate

Keolis Commuter Services - following new job opportunities are available: Deputy Director of Training; Human Resources Information System Analyst; Director of Quality & Performance Improvement; Signal Maintenance and Construction;

Suffolk Construction is currently accepting applications for a Compliance Officer

Mass Dept of Revenue has several job openings: MassDOR.

The Federal Reserve Bank of Boston’s vision revolves around the core notion of excellence in serving the public. They have highly skilled and proud employees and provide meaningful and challenging development opportunities to a diverse workforce. Please visit their career page for additional information and a listing of open positions. http://www.bostonfed.org/about/employment/index.htm

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GNEMSDC President & CEO

Job Posting

Use your leadership skills to take GNEMSDC to the next level. We are currently seeking a President/CEO to lead the execution of the organization’s vision and mission. For the full job description and resume submittal instructions please click here.

Resumes must be submitted by April 30, 2015.

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Greater New England Minority Supplier Development Council
(203)288-9744
www.gnemsdc.org

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